

Support the town initiative

- § 10% monthly savings on your electric bills
- \$100 upfront enrollment bonus to you
- \$100 donation from Solstice towards the Gallatin initiative when you sign up
- No sign up cost, no subscription fees



HOW DOES COMMUNITY SOLAR WORK?



CARPOOLING IS THE SAME IDEA - YOU'RE ALL GOING TO THE SAME PLACE SO YOU GO TOGETHER AND SAVE!





You and your neighbors



THE GOAL?

Saving money on your utility bills with the benefits of solar



THE VEHICLE?

Solstice Community Solar



- A group of people with a shared goal
- 2. An easy way for all of you to do so together

SUBSCRIBE TO A SHARED SOLAR FARM AND SUPPORT GALLATIN

INSTEAD OF INSTALLING SOLAR ON YOUR HOME...

- & Get a share of a Solstice shared solar garden
- Y No cost to you, no fees, no long-term contract
- ☼ Central Hudson & National Grid customers eligible
- Save an estimated 10% every month If your solar share produces \$100 of energy for you, you'll only pay \$90 for it.



THE RESULT?

YOU AND YOUR NEIGHBORS GET THE BENEFITS OF SOLAR WITHOUT THE COSTS, SUPPORTING YOUR COMMUNITY AND A RESILIENT ENERGY SYSTEM IN NEW YORK

FROM THE COMMUNITY

I don't have to have solar panels on my roof, and I save money. What could be better, right?"

- Dawn Carpino

"It's the easiest money we've ever made, and it's fantastic to be contributing to a solution for the environment."

- Erica Baron

Solstice is proud to support the communities it works in. Each person who subscribes to a Solstice shared solar farm will receive a \$100 enrollment bonus, and we will donate \$100 to the Gallatin community initiative.





The questions most folks ask about Solstice:

WHAT IS COMMUNITY SOLAR?

With Community Solar, your household can subscribe to a portion of a nearby shared solar farm and see consistent savings on your Central Hudson or National Grid bill. Think of it as a community garden, but for solar power. You can sign up to get clean energy credits without paying any extra costs or installing anything on your property.

CAN I JUST GET ROOFTOP SOLAR?

Although clean energy is more affordable than ever, about 80% of American households are unable to put solar on their rooftop. This includes folks who possess a roof poorly suited for solar, live on a property with too much shade, cannot afford a solar system, do not meet the credit score requirements to obtain financing, rent their homes, or simply do not want to pay tens of thousands of dollars for panels on their roof. Community Solar is a powerful solution for the millions of Americans who are currently locked out of the clean energy market. It's free to join, and eliminates the hassle of installation and maintenance.

WHAT IS SOLSTICE?

Solstice is a mission-driven organization that connects communities to shared solar

farms. Founded in 2014, our mission is to bring affordable solar to every American household.

We have reached more than 30,000 individuals with our message of sustainable energy for all - not just those who can afford an expensive system. We are grateful to the thousands of households that have trusted us to connect them to their local solar farm, and we take pride in treating every one of our customers with integrity and respect. When you sign up with Solstice, you're more than just an electric customer; you're part of a community doing good.

WHAT ARE THE BENEFITS OF COMMUNITY SOLAR?

First, Community Solar allows homes, businesses, and organizations that would not otherwise be able to go solar to participate in clean energy. Second, Community Solar is simple. Enrolling takes just 20 minutes, and you don't have to worry about crews coming in and out of your home to work on your roof. Third, you save on your energy costs each and every month. With no added costs to participate and guaranteed electric bill savings, you can finally go solar at a discount.

AM I SWITCHING UTILITY COMPANIES BY ENROLLING?

Not at all. Your relationship with your electric utility company will remain exactly the same, except that your money will be going to support solar energy on the grid. You also get to keep your energy supplier, even if it is different from your utility. Solstice works directly with Central Hudson and National Grid to get you the credits and savings for supporting Community Solar.

WILL MY RATES EVER GO UP?

Nope! Community Solar is truly free to join, with no hidden fees or rising rates. You only pay for the energy you use, but at a 10% discount compared to your utility's rates. That discount is guaranteed for the length of your subscription, so you'll always pay less.

WHAT ARE YOU DOING FOR GALLATIN?

Solstice takes the "community" in community solar seriously. For each Gallatin household that signs up for a shared solar farm, Solstice will donate \$100 to Gallatin's community initiative.

WHAT IF I HAVE FRIENDS ELSEWHERE?

The Solstice team will be happy to support you in spreading the word to your friends and neighbors. You will earn \$100 for every friend you refer to the solar farm, and we'll work with them to find a cause they support if they aren't from Gallatin. Any Central Hudson, National Grid, or Orange & Rockland customer is eligible!

HOW DO I GET STARTED?

Contact Solstice and we will gladly assist you in signing up - it only takes a few minutes! Mention you're from Gallatin to receive the \$100 sign-on bonus, and we will make the \$100 donation to the Gallatin initiative. You can also just enter the "GALLATIN" referral code when you sign up online.

We welcome your questions.

Call 866-826-1997

Visit enroll.solstice.us

Or email enrollment@solstice.us

